

## An Open Letter to Professionals

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Cited in the momentum of hundreds of thousands of Academic Research articles, the innate needs of human kind **may be the greatest discovery in natural law ever!** The innate needs are competence, relatedness and autonomy. Innate needs

“when satisfied lead to enhanced self-motivation and mental health, and when thwarted lead to diminished motivation and well-being.”

Loquate, a not for profit, discovered **Smart® values** that satisfy *innate needs* in 1977:

**Smart® values** *Relatedness- Doing that which is truly in the best interests of others.*

*Competence- Attaining goals or other ends not necessarily preconceived as goals but which become goals once experienced.*

*Autonomy-Operating in an area of meaningful expansion for yourself, that is your interiorly preferred work.*

On 10-17-19 in a letter to the founder of Loquate, innate needs co-author, Richard M. Ryan, sees “remarkable convergence” with Loquate’s nonprofit work, especially values.

**Loquate offers businesses its Smart® Values group program as Scientific Momentum Activating Righteous Transformation.**

Like sailors eating limes to prevent scurvy, the Smart® Values group program overcomes scurvy of the human spirit which is diminished motivation and well-being. By activating righteous transformation,

members tend toward happiness, or joy, and greater community.

We are to be related to all people to satisfy our innate need of relatedness.

**More specifically, we use a needs based inventory in pursuing the professional market.** I have used it most effectively as a fiduciary. I will do so again with any to whom you could refer me. See below for a list of possible offerings to the professional market resonating to individual circumstance. The benefits are:

- Acquire Habits to live productively defined as happiness, or joy and increased sense of community in every group of which they are a part. "Just as (human activity) proceeds from man, so it is ordered toward man. For when a man works he not only alters things and society, he develops himself as well. (Gaudium et Spes 34-35)."
- Creating a best version of yourself identifying and building out domains of good both for the professional and for any person operating within the professional’s domain of good. So that "... life in its totality is a relationship with Him who is the source of life. If we are in relation with Him who does not die, who is Life itself and Love itself, then we are in life. Then we “live”. (Spes Salvi 27)."
- Become a living witness to the good. "(Each) must complete what God has begun by their own actions with the help of God's grace. (Lumen Gentium 42)."
- Increasing community in every group of which the professional is a part.

This free volunteer well-being program is a wellness tool for life focused on natural law in unity for all mankind.

*The greater the community, the higher the professional's perception of well-being.*

*Loquate* offers a volunteer “*Where Work Meets Faith*” Smart® groups *program for volunteers of all faiths to feel valued, respected, and contributing; creating a sense of community and “unity for all.”*

*An Invitation to “Where Work Meets Faith” Smart® Values Group Program*

Does your faith influence your work? Have you ever wondered: *Am I the best version of myself at work?*” In a volunteer “*Where Work Meets Faith*” Smart® Values Group *program* open to all *of any faith*; we believe that God speaks to us thru our interiorly preferred work. By prayer, encouragement and community learn how you can use your faith to influence your work - and to overcome the challenges and obstacles that we all face in our jobs. *Not through one giving and receiving* advice, but *through sharing* helpful relevant resolution stories. In discovering what transformations, you can make within yourself, your interiorly preferred work will become more fulfilled so, in return, you can humbly and gratefully offer it as a gift back to God. Resulting in a deep faith to ask Him to bless you with more of that work.

Official recommendation

*Enhanced Work* Performance –Innate needs when satisfied yield enhanced self-motivation and mental health and when thwarted lead to diminished motivation and well-being. Gallup Studies show that high engagement leads to greater profitability.

I look forward to speaking with you on how we can implement this highly effective program within your profession.

Let us begin with your personal inventory:

What are your greatest successes?

What do you think your business does really well?

What are your pain points?

When we meet virtually I will share a bullet point list of what I as a fiduciary to you believe our Smart® Values group program addresses.

What priority would you give each?

*Loquate is a ripple organization that touches others in ripples of intentional community building. Its core competence is community building in pulsating waves of good called domains. Domain Theory uniquely relies only on changing oneself, and can be replicated elsewhere to build community. Major charitable support comes from Corporate and individual sponsors who believe in its work in “unity for all.” Helping another accomplish that which they value the most is the ripple effect.*

Rising corporations too want happiness or joy for you and greater community for all their employees. The greater the community within the corporation, the higher the employee's perception of well-being coming from the corporation. Benefits are: less turnover, higher engagement (which leads to higher profitability according to Gallup polls), and a greater draw of the outside world to the corporation's offerings. As a percentage of your time per year the commitment to participate in a Smart® group is 0.4% (4/10ths of 1%).